



## How to Use Joint Ventures to Secure Your Financial Future!

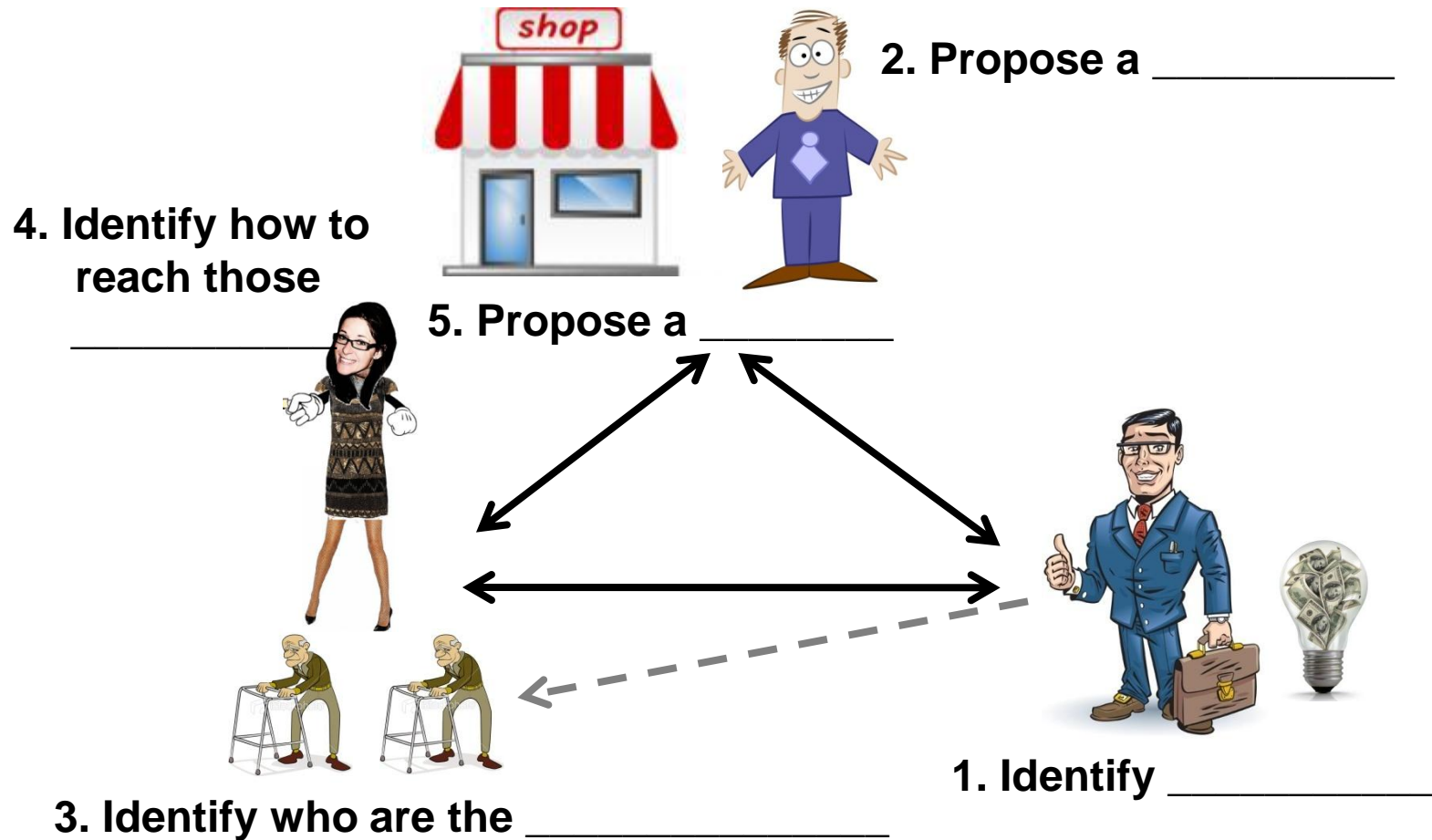
# Module 1

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## Creating Your Own Triangulation JV

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1. Identify the \_\_\_\_\_



A. Who are you looking for:

- **Businesses who want \_\_\_\_\_!**
- **People who are \_\_\_\_\_!**
- **People who are willing to \_\_\_\_\_**

B. Approach Businesses in \_\_\_\_\_

C. \_\_\_\_\_ you know/understand

D. Understand their \_\_\_\_\_



## 2. Propose A \_\_\_\_\_

“If I were to bring you more customers..

- *It will not* \_\_\_\_\_
- *You have* \_\_\_\_\_
- *No* \_\_\_\_\_
- *Will cost you* \_\_\_\_\_



**Will you pay me a commission of 20% of the retail price?”**



### 3. Identify who are the \_\_\_\_\_

Ask yourself these questions....

- **Who \_\_\_\_\_ the items**
- **Male/Female**
- \_\_\_\_\_
- **What do \_\_\_\_\_**

**“Senior citizens who require mobility assistance equipment!”**



#### 4. Identify how to \_\_\_\_\_

We know the customer profile now....

Ask yourself this question....

- **Who else sells \_\_\_\_\_  
to these customers**



## 5. Propose a Deal

**“You currently have customers who are elderly senior citizens.**

**If I were to show you a way .....**





## ← 2<sup>nd</sup> Revenue Stream

- ✓ **New Service**
- ✓ **No Stock**
- ✓ **No Selling**
- ✓ **No Finances**
- ✓ **No Deliveries**
- ✓ **Pay you 10%**



**“Would you  
be interested?”**

## Module 2

**Your  
Free  
Bonus**



**5 Steps to  
Financial Freedom**



## Module 3: Powerful Tools to help Maximise Your Cash Streams from a Joint Venture

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- ✓ **Most Lucrative Opportunities**
- ✓ **Correct Approach to Seal the Deal**
- ✓ **Write a winning contract**
- ✓ **Marketing Tools for More Sales**
- ✓ **Multiple 3<sup>rd</sup> Parties to Maximise your Cash Streams**
- ✓ **Shorten Timeframe – Financial Freedom Day**

